

FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 10-JUL-2002
EUROS IN 000'S
GLOBAL MEDIA (1)

PRODUCT	Jun Franchise Revenue	YTD(Jun) Franchise Revenue	Prior YTD Franchise Revenue	BMW PRIOR YTD Franchise Revenue	Jul Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2002 Full Year Forecast	2002 Full Year Plan	Future Year Pipeline(3)	Future Year Pipeline Weighted(3)
M&A	235	27,257	18,927	8,330	25	69,326	10,228	37,510	48,000	-	-
Other Advisory	-	-	-	-	-	1,007	-	-	-	-	-
Total Advisory Products	235	27,257	18,927	8,330	25	70,334	10,228	37,510	48,000	-	-
ECM	(685)	20,213	33,134	(3,922)	(454)	44,577	26,697	55,455	49,000	-	-
Restricted Securities/PPE	-	(1)	178	(180)	-	-	-	(1)	6,455	-	-
Total Equity	(685)	20,211	33,313	(4,101)	(454)	44,577	26,697	55,454	49,000	-	-
HY Bonds	143	11,263	9,774	1,489	-	3,022	755	12,018	14,000	-	-
Bonds IG	86	1,354	-	1,354	-	3,000	-	1,354	14,000	-	-
Leveraged Loans	1,980	10,139	885	9,254	-	37,873	19,692	29,830	14,000	-	-
Project Finance Advisory	-	-	-	-	-	-	-	-	-	-	-
Total Debt	2,209	22,756	10,659	12,097	-	43,894	20,447	43,203	42,000	-	-
NIM(2)	-	(695)	-	-	-	-	-	(695)	-	-	-
Other	(105)	-	-	(695)	-	-	-	-	-	-	-
Total CF Revenue	1,660	78,829	62,838	15,631	(429)	159,105	57,373	135,473	140,000	-	-

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) NIM on Held Portfolio excluded
- 3) Balance of Pipeline includes all future years

FRANCHISE - REVENUE BY DEAL
AS OF: 10 JUL-2002
EUROS IN 000'S
GLOBAL MEDIA

PRODUCT	DEAL	Franchise Revenue Jun	Franchise Revenue YTD(Jun)	Franchise Revenue Jul	Other Coverage Groups
	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	-	2,663	-	EUR TELE, NA TELE
	Albritton Communications - General Advisory (News Ch 8) (D020888)	-	111	-	NA Lev Fin
	Aurora Communications - general advisory (D012858)	-	1,032	-	None
	Bertelsmann - Project Rock / Rock.. (D014619)	-	2,010	-	None
	Echostar - General Advisory (Vivendi) (D016541)	-	8,686	-	None
	Echostar - acqn advisory and financing (GM - HE) (D014601)	-	(145)	-	NA FIN SPO
	Fininvest - valuations (Focus) / Focus (ex-Slimfast) (D016069)	250	250	-	ITALY
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	(18)	2,367	-	EUR TECH, Rus & Turk
	ImpresalCofina - pol merger of Impresal w/ Investec (Ice Cube) / Ice cub (D015714)	-	58	25	Oth. Eur., PORTUGAL
	Johnston Press - Acqn advisory for RIM / Pacific. (D014213)	(18)	2,188	-	UK
	Landmark Communications - general advisory(Retainer 2001-02) (D014724)	-	139	-	None
	Liberty Media - Acqn opportunities in Europe (D016262)	-	244	-	EUR SPON, EUR TELE
	ProSieben - merger advisory with Kirch Media (Plt Concordia) / Concord (D014982)	-	525	-	EUR TECH
	Scientific Atlanta - acquisition of Barconet-Project Baseball / Baseball (D013401)	3	1,524	-	EUR TECH
	SpectraStar Holdings - Fairness Opinion (SBC) (D022702)	-	533	-	NA FIN SPO
	TIM Brazil - Project Eiffel/Phase 1 (strategic alliance) / Eiffel - 1. (D014121)	-	1,578	-	EUR TELE, ITALY, LA
	TMP Worldwide - Project University / University 1 (D013407)	-	3,408	-	None
	TV Globo - Project Waves / Waves ... (D013628)	-	89	-	LA
Total M&A		235	27,257	25	
Total Advisory Products		235	27,257	25	
	AMC Entertainment - acq financing for General Cinema (D013398)	-	462	-	NA FIN SPO
	Adelphia Communications - HY Offering (2Q 01) (D013200)	-	68	-	NA TELE
	Echostar - HY offering (Hughes Electronics) (D016727)	-	399	-	NA SPON
	Entertainment Communications - HY offering (1Q 02) (D020688)	135	1,152	-	None
	Galaxy Latin America - HY bond offering (1Q 01) (D002033)	-	1,505	-	LA
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	-	5,480	-	NA FIN SPO, NA Lev Fin
	NextMedia Group - HY offering (2Q 01) (D013233)	-	(89)	-	None
	Sinclair Broadcasting - HY Offering (4Q 01) (D016235)	-	1,206	-	None
	Sinclair Broadcasting - HY offering (1Q 02) (D021370)	8	536	-	None
	Young Broadcasting - HY Offering (4Q 01) (D014961)	-	544	-	None
Total HY Bonds		143	11,263	-	
	AOL Time Warner Inc. - IG Bond (M3404)	-	141	-	None
	Scholastic Corp - IG offering (1Q 02) (D020146)	-	133	-	None
	Walt Disney - \$450mm - IG Bond (D024828)	86	86	-	None
	Walt Disney - IG Bond (M3182)	-	995	-	None
Total Bonds IG		86	1,354	-	
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	-	5,936	-	NA FIN SPO, NA Lev Fin
	Johnston Press - £680mm debt financing for RIM acquisition / Jupiter - (D014834)	1,980	1,980	-	EUR SPON

FRANCHISE - REVENUE BY DEAL
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PRODUCT	DEAL	Franchise Revenue Jun	Franchise Revenue YTD(Jun)	Franchise Revenue Jul	Other Coverage Groups
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016576)	-	1,930	-	NA FIN SPO, NA Lev Fin
	Yell - US\$40mm financing for acqn of Moleod Publishing (D020465)	-	292	-	EUR SPON
Total Leveraged Loans		1,980	10,139	-	
Total Debt Products		2,209	22,756	-	
	Cumulus Media - secondary offering (2Q 02) (D022816)	-	4,823	-	None
	Digital River - block trade (4Q 01) (D016304)	-	85	-	None
	Emmis Communications - Block Trade (2Q 02) (D021959)	33	2,002	-	None
	Entercor Communications - secondary offering (1Q 02) (D020128)	-	4,553	-	None
	Ikott Office Solutions - convertible offering (2Q 02) (D020857)	-	4,732	-	None
	Johnston Press - rights issue for acqn of RIM (D022644)	-	1,623	-	UK
	LiN Television - IPO (D020127)	-	9,141	-	NA FIN SPO
	MediaNation - HK\$445.6mn IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	(721)	(3,037)	(454)	ASIA NRG, ASIA SPON, CHINA, NA FIN SPO
	Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016091)	-	3,638	-	FRANCE
	Radio One - Secondary Offering (2Q 02) (D021881)	-	745	-	None
	SONICblue - debt private placement (2Q 02) (D021165)	-	160	-	NA P PLMT
	XM Satellite Radio - secondary offering (2Q 02) (D022418)	-	748	-	NA FIN SPO
Total Equity		(689)	29,213	(454)	
	iBeam Broadcasting-Warrant Income Realized/Unrealized (M1590)	-	(0)	-	None
	iBeam mtm (M1574)	-	(1)	-	None
Total Private Placement-Equity		-	(1)	-	
Total Equity Products		(689)	29,211	(454)	
	Comcast Cable - Strategic Lending Contract (M2222)	(46)	(308)	-	None
	Infinity Broadcasting - Strategic Lending Contract (M2221)	(58)	(387)	-	None
Total Loans IG		(105)	(655)	-	
Total Other Financing Products		(105)	(655)	-	
Total Product		1,550	78,529	(429)	

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FRANCHISE - PIPELINE BY DEAL
AS OF - 10-JUL-2002
EUROS IN 000'S
GLOBAL MEDIA

PRODUCT	DEAL	PROBABILITY	Franchise Value					Future Months(1)	Franchise Revenue Total	Probability Weighted Pipeline
			Jul	Aug	Sep	Oct				
M&A	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	75	-	-	-	-	-	1,007	1,007	755
M&A	Acme Communications - general advisory (D000356)	25	-	-	-	-	-	1,259	1,259	315
M&A	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	0	-	-	18,500	-	-	0	18,500	-
M&A	Boosey & Hawkes - divestiture advisory/defence & refinancing (D015359)	25	2,000	-	-	-	-	0	2,000	500
M&A	BusinessWire - general advisory (D005685)	25	-	-	-	-	-	5,439	5,439	1,380
M&A	Deutsche Telekom - Sale options for 18% stake in SES (D011449)	0	-	-	6,000	-	-	0	6,000	-
M&A	Echostar - acqn advisory and financing (GM - HE) (D014801)	50	-	-	-	-	-	7,051	7,051	3,525
M&A	JCDecaux - acquisition advisory - Project Daedalus (D022235)	0.25	-	-	-	10,000	-	4,500	4,500	11
M&A	Lagardere - project Lamy/Enma (Eagle) / Eagle (D005468)	0	-	-	-	-	-	0	10,000	-
M&A	Microsoft - General Advisory (2002) (Fore) / Fore (D022289)	25	-	-	755	-	-	0	755	189
M&A	Pinnacle Holdings - general advisory (2001) (D010190)	50	-	-	3,022	-	-	0	3,022	1,511
M&A	ProSieben - strategic divestiture advisory (D023912)	25	-	-	-	-	-	5,000	6,000	1,250
M&A	Rand McNally & Co - general advisory (D012298)	25	-	-	-	-	-	2,015	2,015	504
M&A	TV Globo - Project EifelPhase 2 (sale) / Eifel - 2 (D024385)	25	-	-	-	1,007	-	0	1,007	252
M&A	TV Globo - Project Waves / Waves ... (D013828)	75	-	-	-	78	-	0	78	57
M&A	Taylor Nelson Sofres - potential acquisition of Observer AB / Monocle (D002405)	0	2,000	-	26,277	14,978	3,896	0	3,896	-
Real Estate Advisory	Devis & Partners - Transmission Tower in Brooklyn (D020807)	0	-	-	-	-	-	1,007	1,007	-
Real Estate Advisory			-	-	-	-	-	1,007	1,007	-
Advisory Products			2,000	-	26,277	14,978	-	27,278	70,634	10,228
HY Bonds	Data Transmission Network - bank/bond financing (3Q 02) (D022812)	25	3,022	-	-	-	-	0	3,022	765
HY Bonds			3,022	-	-	-	-	0	3,022	765
Bonds IG	SES Global - Debt financing re GE Amerisom - Project Gerard / Gerard3 (D015696)	0	-	-	-	-	-	3,000	3,000	-
Bonds IG			-	-	-	-	-	3,000	3,000	-
Leveraged Loans	Echostar - acqn advisory and financing (GM - HE) (D014801)	50	-	-	-	34,851	-	0	34,851	17,425
Leveraged Loans	Gray Communications acqn fin for Benedek Broadcasting (D022657)	75	3,022	-	-	-	-	0	3,022	2,286
Leveraged Loans			3,022	-	-	34,851	-	0	37,873	19,692
Debt Products			6,044	-	-	34,851	-	3,000	43,894	20,447
Equity	APAX/Hicks Muse - IPO of Yell plc (D020545)	90	-	1,612	-	-	-	0	1,612	1,450
Equity	Axel Springer/Kirch - Secondary Offering - Project Annabelle / Annabel (D022480)	75	-	-	17,000	-	-	0	17,000	12,750
Equity	BSkyB - GBP 200 million convertible bond (D020296)	75	2,500	-	-	-	-	0	2,500	1,875
Equity	Blackboard - IPO (Q1 03) (D014712)	0	-	-	-	1,712	-	0	1,712	-
Equity	Citadel Broadcasting - IPO (D023086)	25	-	-	-	-	-	5,036	5,036	1,258
Equity	Leap Frog Enterprise - IPO financing (D016309)	75	806	-	-	-	-	0	806	604
Equity	SES Global - €700-1bn IPO - Project Gerard2 / Gerard2 (D013535)	75	-	-	-	-	-	8,000	8,000	6,000
Equity	Salem Communications - secondary offering (3Q 02) (D024426)	75	1,511	-	-	-	-	0	1,511	1,133
Equity	Texas Pacific Group - IPO (Hunter) / Hunter - (D022792)	25	-	-	-	6,500	-	0	6,500	1,625
Equity			4,817	1,612	17,000	8,212	-	13,035	44,677	26,597
Equity Products			4,817	1,612	17,000	8,212	-	13,035	44,677	26,597
Product			12,860	1,612	43,277	58,042	-	43,314	158,105	57,373

1) Future Months include all pipeline, including future years

FRANCHISE - REVENUE & PIPELINE BY MD & DIR
2002.07.10 (Wed)
EUROS IN 000'S
Global Media.

BANKER	DEAL	PRODUCT	PROB	JUN VALUE	YTD JUN VALUE	JUL VALUE	2002 PIPELINE	FRANCHISE FUTURE PIPELINE
Amling, Jeffrey	Aurora Communications - general advisory (D012858)	Divestiture Advisory	N/A	-	1,032	-	-	-
	Citadel Broadcasting - IPO (D023066)	Equity-IPO	25%	-	-	-	5,036	-
	Cumulus Media - secondary offering (2Q 02) (D022916)	Equity-Secondary	N/A	-	4,823	-	-	-
	Echostar - General Advisory (Vivendi) (D016541)	Other M&A Advisory	N/A	-	8,686	-	-	-
	Echostar - HY offering (Hughes Electronics) (D016727)	Bonds-Corporate High Yield	N/A	-	399	-	-	-
	Echostar - acqn advisory and financing (GM - HE) (D014601)	Acquisition Advisory	50%	-	-	-	7,051	-
	Echostar - acqn advisory and financing (GM - HE) (D014601)	Acquisition Advisory	N/A	-	(145)	-	-	-
	Ennis Communications - Block Trade (2Q 02) (D021659)	Bridge Loans	50%	-	-	-	34,851	-
	Entercom Communications - secondary offering (1Q 02) (D020588)	Block Trade	N/A	33	2,002	-	-	-
	Entercom Communications - secondary offering (1Q 02) (D020128)	Bonds-Corporate High Yield	N/A	135	1,152	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	Equity-Secondary	N/A	-	4,583	-	-	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	Bonds-Corporate High Yield	N/A	-	5,480	-	-	-
	MediaNation - HK\$445.8mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	Senior Bank Debt	N/A	(721)	5,936	(454)	-	-
	Radio One - Secondary Offering (2Q 02) (D021881)	Equity-IPO	N/A	-	(3,037)	-	-	-
	Rend McNally & Co - general advisory (D012298)	Equity-Secondary	N/A	-	745	-	-	-
	SES Global - Debt financing re GE Amercom - Project Gerard / Gerard3 (D015990)	Divestiture Advisory	25%	-	-	-	2,015	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	Bonds-Eurobonds	0%	-	-	-	3,000	-
	Sinclair Broadcasting - refinancing (D021892)	Bonds-Corporate High Yield	N/A	-	1,206	-	3,022	-
	APAX/Hicks Muse - IPO of Yell plc (D020546)	Senior Bank Debt	75%	-	-	-	-	-
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	Equity-IPO	90%	-	-	-	1,612	-
Austin, Geoffrey	Johnston Press - Acqn advisory for RIM / Pacific (D014213)	Valuation	N/A	-	2,367	-	-	-
	Johnston Press - rights issue for acqn of RIM (D022644)	Acquisition Advisory	N/A	-	2,188	-	-	-
	Johnston Press - \$560mm debt financing for RIM acquisition / Jupiter.- (D014834)	Equity-Rights	N/A	-	1,623	-	-	-
	Legerdere - project Lerry/Erima (Eagle) / Eagle (D005489)	Senior Bank Debt	N/A	1,980	1,980	-	-	-
	Yell - US\$40mm financing for acqn of Mcleod Publishing (D020465)	Senior Bank Debt	0%	-	-	-	10,000	-
	Aurora Communications - general advisory (D012858)	Senior Bank Debt	N/A	-	292	-	-	-
	Blackboard - IPO (Q1 03) (D014712)	Divestiture Advisory	N/A	-	1,032	-	-	-
	Citadel Broadcasting - IPO (D023066)	Equity-IPO	0%	-	-	-	1,712	-
	Cumulus Media - secondary offering (2Q 02) (D022916)	Equity-IPO	25%	-	-	-	5,036	-
	Entercom Communications - HY offering (1Q 02) (D020698)	Equity-Secondary	N/A	-	4,823	-	-	-
	Entercom Communications - secondary offering (1Q 02) (D020128)	Bonds-Corporate High Yield	N/A	135	1,152	-	-	-
	Leap Frog Enterprises - IPO financing (D016009)	Equity-Secondary	N/A	-	4,663	-	-	-
	MediaNation - HK\$445.8mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	Equity-IPO	75%	-	-	-	806	-
	NextMedia Group - HY offering (2Q 01) (D013233)	Equity-IPO	N/A	(721)	(3,037)	(454)	-	-
	Radio One - Secondary Offering (2Q 02) (D021881)	Bonds-Corporate High Yield	N/A	-	(89)	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	Equity-Secondary	N/A	-	745	-	-	-
	Sinclair Broadcasting - HY offering (1Q 02) (D021370)	Bonds-Corporate High Yield	N/A	-	1,206	-	-	-
	Sinclair Broadcasting - refinancing (D021892)	Bonds-Corporate High Yield	N/A	8	536	-	-	-
	Adephia Communications - HY offering (2Q 01) (D013200)	Senior Bank Debt	75%	-	-	-	3,022	-
Graves, Daniel B.	Allbritton Communications - General Advisory (News Ch 8) (D020686)	Bonds-Corporate High Yield	N/A	-	88	-	-	-
	Gray Communications acqn fin for Benedek Broadcasting (D022657)	Fairness Opinion	N/A	-	111	-	-	-
	Landmark Communications - general advisory(Retainer 2001-02) (D014724)	Senior Bank Debt	75%	-	-	-	3,022	-
	Salam Communications - secondary offering (3Q 02) (D024428)	Other M&A Advisory	N/A	-	139	-	-	-
	Xm Satellite Radio - secondary offering (2Q 02) (D022418)	Equity-Secondary	75%	-	-	-	1,511	-
Lovegrove, Stephen	APAX/Hicks Muse - IPO of Yell plc (D020546)	Equity-IPO	N/A	-	748	-	-	-
	Axel Springer/Kirch - Secondary Offering - Project Annabelle / Annabel (D022480)	Equity-Secondary	80%	-	-	-	1,612	-

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BANKER	DEAL	PRODUCT	PROB	JUN FRANCHISE VALUE	YTD JUN FRANCHISE VALUE	JUL FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Lovel, Nicholas	BSkyB - GBP 200 million convertible bond (D020298)	Equity-Convertible Bonds	75%	-	-	-	2,500	-
	Bertelsmann - Project Rock / Rock.. (D014618)	Acquisition Advisory	N/A	-	2,010	-	-	-
	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	Acquisition Advisory	0%	-	-	-	16,500	-
	Boosey & Hawkes - Debt Restructuring Advisor re: refinancing (D013891)	Corporate Restructuring Advice	100%	-	-	-	351	-
	Boosey & Hawkes - Debt Restructuring Advisor re: refinancing (D013891)	Corporate Restructuring Advice	N/A	115	1,991	-	-	-
	Boosey & Hawkes - divestiture advisory/defence & refinancing (D015359)	Divestiture Advisory	25%	-	-	-	2,000	-
	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	Divestiture Advisory	0%	-	-	-	6,000	-
	Impresa/Cofina - pot merger of Impresa w/ Investec (Ice Cube) / Ice cub (D015714)	Merger Advisory	N/A	(18)	58	25	-	-
	JCDecaux - acquisition advisory - Project Daedalus / Daedalus.. (D022235)	Acquisition Advisory	0%	-	-	-	4,500	-
	Legardere - project Larry/Emma (Eagle) / Eagle.. (D005468)	Acquisition Advisory	0%	-	-	-	10,000	-
	ProSieben - strategic divestiture advisory (D023812)	Acquisition Advisory	25%	-	-	-	5,000	-
	SES Global - Debt financing re GE Americom - Project Gerard / Gerard3 (D015885)	Defense Advisory	0%	-	-	-	3,000	-
	SES Global - €700-1bn IPO - Project Gerard2 / Gerard2 (D013535)	Bonds-Eurobonds	75%	-	-	-	8,000	-
	Impresa/Cofina - pot merger of Impresa w/ Investec (Ice Cube) / Ice cub (D015714)	Equity-Convertible Bonds	N/A	(18)	58	25	-	-
	Publicis Groupe SA - convertible bond Q1 2002(King) / King.. (D016081)	Equity-Convertible Bonds	N/A	-	3,638	-	-	-
MacInnes, Bruce	Bertelsmann - Project Rock / Rock.. (D014618)	Acquisition Advisory	N/A	-	2,010	-	-	-
	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	Acquisition Advisory	0%	-	-	-	16,500	-
	Fininvest - valuations (Focus) / Focus (ex-Simfrast) (D016086)	Fairness Opinion	N/A	250	250	-	-	-
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra.. (D013840)	Valuation	N/A	-	2,367	-	-	-
	ProSieben - merger advisory with Kirch Media (Pit Concordia) / Concord (D014982)	Merger Advisory	N/A	-	525	-	-	-
	ProSieben - strategic divestiture advisory (D023812)	Defense Advisory	25%	-	-	-	5,000	-
	SES Global - Debt financing re GE Americom - Project Gerard / Gerard3 (D015885)	Bonds-Eurobonds	0%	-	-	-	3,000	-
	Taylor Nelson Sofres - potential acquisition of Observer AB / Monocle (D002405)	Other M&A Advisory	0%	-	-	-	3,866	-
	Texas Pacific Group - IPO (Hunter) / Hunter.. (D022792)	Equity-IPO	25%	-	-	-	6,500	-
	Alliance Imaging Inc - GRM Retainer (D020818)	Senior Bank Debt	0%	-	-	-	2,015	-
	Davis & Partners - Transmission Tower in Brooklyn (D020807)	Real Estate Advisory	0%	-	-	-	1,007	-
	Hughes/PanAmSat - Project Pelican/Interim financing 1Q02 / Pelican 1 (D015959)	Bonds-Corporate High Yield	N/A	-	5,480	-	-	-
	Hughes/PanAmSat - Project Pelican/Interim financing 1Q02 / Pelican 1 (D015959)	Senior Bank Debt	N/A	-	5,936	-	-	-
	Pinnacle Holdings - general advisory (2001) (D010180)	Divestiture Advisory	50%	-	-	-	3,022	-
	SpectraStar Holdings - Fairness Opinion (SBC) (D022702)	Fairness Opinion	N/A	-	533	-	-	-
Paul, Gregory R.	TIM Brazil - Project Eifel/Phase 1 (strategic alliance) / Eifel - 1.. (D014121)	Other M&A Advisory	N/A	-	1,578	-	-	-
	TIM Brazil - Project Eifel/Phase 2 (sale) / Eifel - 2.. (D024388)	Divestiture Advisory	25%	-	-	-	1,007	-
	TV Globo - Project Waves / Waves ... (D013628)	Divestiture Advisory	75%	-	-	-	76	-
	TV Globo - Project Waves / Waves ... (D013628)	Divestiture Advisory	N/A	-	89	-	-	-
	AMC Entertainment - sec financing for General Cinema (D013398)	Bonds-Corporate High Yield	N/A	-	482	-	-	-
	Acme Communications - general advisory (D006356)	Divestiture Advisory	25%	-	-	-	1,259	-
	Data Transmission Network - bank/bond financing (3Q 02) (D022012)	Bonds-Corporate High Yield	25%	-	-	-	3,022	-
	Galaxy Latin America - HY bond offering (1Q 01) (D002033)	Bonds-Corporate High Yield	N/A	-	1,505	-	-	-
	LIN Television - IPO (D020127)	Equity-IPO	N/A	-	8141	-	-	-
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016575)	Senior Bank Debt	N/A	-	1,930	-	-	-
	Young Broadcasting - HY Offering (4Q 01) (D014861)	Bonds-Corporate High Yield	N/A	-	544	-	-	-
	Data Transmission Network - bank/bond financing (3Q 02) (D022012)	Bonds-Corporate High Yield	25%	-	-	-	3,022	-
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016575)	Senior Bank Debt	N/A	-	1,930	-	-	-
	Young Broadcasting - HY Offering (4Q 01) (D014861)	Bonds-Corporate High Yield	N/A	-	544	-	-	-
	Bertelsmann - Project Rock / Rock.. (D014618)	Acquisition Advisory	N/A	-	2,010	-	-	-
Silver, Ellen L.								
Thun-Hohenstein, Christian								

FRANCHISE - REVENUE & PIPELINE BY MD & DIR
 2002 D7 1D (Wcd)
 EUROS IN 000'S
 Global Media.

BANKER	DEAL	PRODUCT	PROB	JUN FRANCHISE VALUE	YTD JUN FRANCHISE VALUE	JUL FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Triffo, Dyan	Bartelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	Acquisition Advisory	0%	-	-	-	16,500	-
	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	Divestiture Advisory	0%	-	-	-	8,000	-
	Firinvest - valuations (Focus) / Focus (ex-Simfast) (D016069)	Fairness Opinion	N/A	250	250	-	-	-
	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	Divestiture Advisory	75%	-	-	-	1,007	-
	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	Divestiture Advisory	N/A	-	2,883	-	-	-
	BusinessWire - general advisory (D005685)	Divestiture Advisory	25%	-	-	-	5,439	-
	Comcast - acq frnc for AT&T Broadband (participant bank) (D020813)	Senior Bank Debt	50%	-	-	-	1,813	-
	Digital River - block trade (4Q 01) (D016304)	Equity-Secondary	N/A	-	85	-	-	-
	Liberty Media - Acqn opportunities in Europe (D016282)	Acquisition Advisory	N/A	-	244	-	-	-
	TMP Worldwide - Project University / University 1 (D013407)	Acquisition Advisory	N/A	-	3,408	-	-	-
Yung, Sun J.	Walt Disney - \$450mm - IG Bond (D024828)	Bonds-Corp. Investment Grade	N/A	86	86	-	-	-
	Comcast - acq frnc for AT&T Broadband (participant bank) (D020813)	Senior Bank Debt	50%	-	-	-	1,813	-
	ikon Office Solutions - convertible offering (2Q 02) (D020657)	Equity-Convertible Bonds	N/A	-	4,732	-	-	-
	Microsoft - General Advisory (2002) (Fore) / Fore (D022289)	Divestiture Advisory	25%	-	-	-	755	-
	SONICblue - debt private placement (2Q 02) (D021185)	Equity-PIPE	N/A	-	160	-	-	-
	Scientific Atlanta - acquisition of Barconet-Project Baseball / Baseball (D013401)	Acquisition Advisory	N/A	3	1,524	-	-	-

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FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 10 JUL 2002
EUROS IN '000'S
NA MEDIA (1)

PRODUCT	Jun Franchise Revenue	YTD(Jun) Franchise Revenue	Prior YTD Franchise Revenue	BMW PRIOR YTD Franchise Revenue	Jul Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2002 Full Year Forecast	2002 Full Year Plan	BMW 2002 Full Year Plan	Future Year Pipeline(3)	Future Year Pipeline Probability Weighted(3)
M&A	3	19,861	10,184	9,678	-	21,831	8,467	28,328	25,650	2,678	-	-
Other Advisory	3	19,861	10,184	9,678	-	1,007	-	-	25,660	2,678	-	-
Total Advisory Products						22,838	8,467	28,328	25,660	2,678	-	-
ECM	(888)	23,951	17,278	6,673	(454)	9,065	2,997	26,494	25,650	844	-	-
Restricted Securities/PPE		(1)	178	(180)	-	-	-	(1)	-	-	-	-
Total Equity	(688)	23,950	17,456	6,493	(454)	9,065	2,997	26,493	25,650	843	-	-
HY Bonds	143	11,263	9,774	1,488	-	3,022	755	12,018	7,330	4,688	-	-
Bonds IG	86	1,354	-	1,354	-	3,000	-	1,354	7,330	(5,976)	-	-
Leveraged Loans	-	7,866	895	6,981	-	37,873	19,692	27,558	7,330	20,228	-	-
Project Finance Advisory	-	-	-	-	-	-	-	-	-	-	-	-
Total Debt	228	20,483	10,659	8,824	-	43,884	20,447	40,930	21,990	18,940	-	-
NIM(2)	(105)	(895)	-	(895)	-	-	-	-	-	(895)	-	-
Other	(562)	63,599	38,300	26,299	(464)	75,598	31,911	95,056	73,290	21,766	-	-
Total CF Revenue												

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) NIM on Hold Portfolio excluded
- 3) Balance of Pipeline includes all future years

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FRANCHISE - REVENUE BY DEAL
AS OF: 10-JUL-2002
EUROS IN 000'S
NA MEDIA

PRODUCT	DEAL	Franchise Revenue Jun	Franchise Revenue YTD(Jun)	Franchise Revenue Jul	Other Coverage Groups
	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	-	2,663	-	EUR TELE, NA TELE
	Albion Communications - General Advisory (News Ch 8) (D020686)	-	111	-	NA Lev Fin
	Aurora Communications - general advisory (D012858)	-	1,032	-	None
	Echostar - General Advisory (Vivendi) (D016541)	-	8,686	-	None
	Echostar - acqn advisory and financing (GM - HE) (D014601)	-	(145)	-	NA FIN SPO
	Landmark Communications - general advisory(Retainer 2001-02) (D014724)	-	139	-	None
	Liberty Media - Acqn opportunities in Europe (D016262)	-	244	-	EUR SPON, EUR TELE
	Scientific Atlanta - acquisition of Barconet-Project Baseball / Baseball (D013401)	3	1,524	-	EUR TECH
	Spectrasite Holdings - Fairness Opinion (SBC) (D022702)	-	533	-	NA FIN SPO
	TIM Brazil - Project Eiffel/Phase 1 (strategic alliance) / Eiffel - 1. (D014121)	-	1,578	-	EUR TELE, ITALY, LA
	TMP Worldwide - Project University / University 1 (D013407)	-	3,408	-	None
	TV Globo - Project Waves / Waves ... (D013628)	-	89	-	LA
Total M&A		3	19,861	-	
Total Advisory Products		3	19,861	-	
	AMC Entertainment - acq financing for General Cinema (D013398)	-	462	-	NA FIN SPO
	Adelphia Communications - HY Offering (2Q 01) (D013200)	-	68	-	NA TELE
	Echostar - HY offering (Hughes Electronics) (D016727)	-	399	-	NA SPON
	Entelcom Communications - HY offering (1Q 02) (D020688)	135	1,152	-	None
	Galaxy Latin America - HY bond offering (1Q 01) (D002033)	-	1,505	-	LA
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	-	5,480	-	NA FIN SPO, NA Lev Fin
	NextMedia Group - HY offering (2Q 01) (D013233)	-	(89)	-	None
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	-	1,206	-	None
	Sinclair Broadcasting - HY offering (1Q 02) (D021370)	8	536	-	None
	Young Broadcasting - HY Offering (4Q 01) (D014961)	-	544	-	None
Total HY Bonds		143	11,263	-	
	AOL Time Warner Inc. - IG Bond. (M3404)	-	141	-	None
	Scholastic Corp - IG offering (1Q 02) (D020146)	-	133	-	None
	Walt Disney - \$450mm - IG Bond (D024828)	86	86	-	None
	Walt Disney - IG Bond (M3182)	-	995	-	None
Total Bonds IG		86	1,354	-	
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	-	5,936	-	NA FIN SPO, NA Lev Fin
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016576)	-	1,930	-	NA FIN SPO, NA Lev Fin
Total Leveraged Loans		-	7,866	-	
Total Debt Products		228	20,483	-	
	Cumulus Media - secondary offering (2Q 02) (D022916)	-	4,823	-	None
	Digital River - block trade (4Q 01) (D016304)	-	85	-	None

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FRANCHISE - REVENUE BY DEAL
AS OF: 10-JUL-2002
EUROS IN 000'S
NA MEDIA

PRODUCT	DEAL	Franchise Revenue Jun	Franchise Revenue YTD(Jun)	Franchise Revenue Jul	Other Coverage Groups
	Emmis Communications - Block Trade (2Q 02) (D021959)	33	2,002	-	None
	Entercom Communications - secondary offering (1Q 02) (D020128)	-	4,553	-	None
	Ikon Office Solutions - convertible offering (2Q 02) (D020657)	-	4,732	-	None
	LIN Television - IPO (D020127)	-	9,141	-	NA FIN SPO
	MediaNation - HK\$445.6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	(721)	(3,037)	(454)	ASIA NRG, ASIA SPON, CHINA, NA FIN SPO
	Radio One - Secondary Offering (2Q 02) (D021881)	-	745	-	None
	SONICblue - debt private placement (2Q 02) (D021165)	-	160	-	NA P PLMT
	XM Satellite Radio - secondary offering (2Q 02) (D022418)	-	748	-	NA FIN SPO
Total Equity		(689)	23,951	(454)	
	iBeam Broadcasting-Warrant Income Realized/Unrealized (M1590)	-	(0)	-	None
	iBeam mtm (M1574)	-	(1)	-	None
Total Private Placement-Equity		-	(1)	-	
Total Equity Products		(689)	23,950	(454)	
	Comcast Cable - Strategic Lending Contract (M2222)	(46)	(308)	-	None
	Infinity Broadcasting - Strategic Lending Contract (M2221)	(58)	(387)	-	None
Total Loans IG		(105)	(695)	-	
Total Other Financing Products		(105)	(695)	-	
Total Product		(662)	63,599	(454)	

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FRANCHISE - PIPELINE BY DEAL
AS OF: 10-JUL-2002
EUROS IN 000'S
NA MEDIA

		Franchise Value					PROBABILITY	Future Months(1)	Franchise Revenue Total	Probability Weighted Pipeline
PRODUCT	DEAL	Jul	Aug	Sep	Oct					
M&A	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)						75	1,007	1,007	755
M&A	Acme Communications - general advisory (D006356)						25	1,259	1,259	315
M&A	BusinessWire - general advisory (D005685)						25	5,439	5,439	1,360
M&A	Echostar - acqn advisory and financing (GM - HE) (D014601)						50	7,051	7,051	3,525
M&A	Microsoft - General Advisory (2002) (Fore) / Fore (D022289)						25	755	755	189
M&A	Pinnacle Holdings - general advisory (D010190)						50	3,022	3,022	1,511
M&A	Rand McNally & Co - general advisory (D012298)						25	2,015	2,015	504
M&A	TIM Brazil - Project Eiffel/Phase 2 (sale) / Eiffel - 2 (D024366)						75	1,007	1,007	252
M&A	TV Globo - Project Waves / Waves ... (D013828)						75	76	76	57
Real Estate Advisory	Davis & Partners - Transmission Tower in Brooklyn (D020807)			3,777	1,083			16,774	21,631	8,467
Real Estate Advisory							0	1,007	1,007	
Advisory Products								1,007	1,007	
HY Bonds	Data Transmission Network - bank/bond financing (3Q 02) (D022612)	25		3,777	1,083			17,778	22,638	8,467
HY Bonds		3,022						0	3,022	755
Bonds IG		3,022						0	3,022	755
Bonds IG	SES Global - Debt financing re GE Americom - Project Gerard / Gerard3 (D015896)	0						3,000	3,000	
Leveraged Loans								3,000	3,000	
Leveraged Loans	Echostar - acqn advisory and financing (GM - HE) (D014601)	50						0	34,851	17,425
Leveraged Loans	Gray Communications acqn fin for Benedek Broadcasting (D022857)	75						0	3,022	2,286
Debt Products		3,022						0	37,873	19,692
Equity		6,044						3,000	43,894	20,447
Equity	Blackboard - IPO (Q1 03) (D014712)							0	1,712	
Equity	Citadel Broadcasting - IPO (D023086)	0						5,036	5,036	1,259
Equity	Leap Frog Enterprises - IPO financing (D016309)	25						0	806	604
Equity	Salem Communications - secondary offering (3Q 02) (D024428)	75						0	1,511	1,133
Equity Products		2,317						5,036	9,065	2,997
Product		2,317						5,036	9,065	2,997
Product		8,360		3,777	37,848			25,814	75,598	31,911

1) Future Months include all pipeline, including future years

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FRANCHISE - REVENUE & PIPELINE BY MD & DR
2002-07-10 (Wed)
EUROS IN 000'S
NA Media

BANKER	DEAL	PROB	JUN FRANCHISE VALUE	YTD JUN FRANCHISE VALUE	JUL FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Amling, Jeffrey	Aurora Communications - general advisory (D012856)	N/A	-	-	-	-	-
	Citadel Broadcasting - IPO (D023066)	N/A	-	-	-	-	-
	Cumulus Media - secondary offering (2Q 02) (D022816)	25%	-	1,032	-	5,036	-
	Ednoter - General Advisory (Vivendi) (D016541)	N/A	-	-	-	-	-
	EchoStar - HY offering (Hughes Electronics) (D016727)	N/A	-	4,823	-	-	-
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	N/A	-	8,886	-	-	-
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	50%	-	399	-	-	-
	Ennis Communications - Block Trade (2Q 02) (D021959)	20%	-	-	-	7,051	-
	Entercom Communications - HY offering (1Q 02) (D020688)	N/A	-	(145)	-	-	-
	Entercom Communications - secondary offering (1Q 02) (D020128)	N/A	33	-	-	34,861	-
	Hughes/PanAmSat - Project Pelican/interim financing 1Q02 / Pelican 1 (D015959)	N/A	135	2,002	-	-	-
	MediaNation - HK\$445.6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	N/A	-	1,152	-	-	-
	Radio One - Secondary Offering (2Q 02) (D021881)	N/A	-	4,553	-	-	-
	Rand McNally & Co - general advisory (D012286)	N/A	-	5,480	-	-	-
	SES Global - Debt financing re GE Americom - Project Gerard / Gerard3 (D015966)	N/A	(721)	5,938	(454)	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	25%	-	745	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	0%	-	-	-	2,015	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	-	-	3,000	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	75%	-	1,206	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	-	-	-	-	3,022	-
Caley, Charles	Aurora Communications - general advisory (D012856)	N/A	-	-	-	-	-
	Blackboard - IPO (Q1 03) (D014712)	N/A	-	1,032	-	-	-
	Citadel Broadcasting - IPO (D023066)	0%	-	-	-	1,712	-
	Cumulus Media - secondary offering (2Q 02) (D022916)	25%	-	-	-	5,036	-
	Entercom Communications - HY offering (1Q 02) (D020688)	N/A	-	4,823	-	-	-
	Entercom Communications - secondary offering (1Q 02) (D020128)	N/A	135	1,152	-	-	-
	Leap Frog Enterprises - IPO financing (D016309)	N/A	-	4,553	-	-	-
	MediaNation - HK\$445.6mm IPO on GEM - Proj Bus / Bus (Asia ECM) (D000494)	75%	-	-	-	806	-
	NextMedia Group - HY offering (2Q 01) (D013233)	N/A	(721)	(3,037)	(454)	-	-
	Radio One - Secondary Offering (2Q 02) (D021881)	N/A	-	(89)	-	-	-
Graves, Daniel B.	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	745	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	1,206	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	8	536	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	75%	-	-	-	3,022	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	-	-	-	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	68	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	111	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	75%	-	-	-	3,022	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	138	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	75%	-	-	-	1,511	-
Morris, J.L. Malcolm	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	745	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	-	-	-	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	-	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	-	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	0%	-	-	-	2,015	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	0%	-	-	-	1,007	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	5,480	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	5,938	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	50%	-	-	-	3,022	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	533	-	-	-
Morris, J.L. Malcolm	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	1,578	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	25%	-	-	-	1,007	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	75%	-	-	-	76	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	89	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	-	-	-	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	-	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	-	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	0%	-	-	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	0%	-	-	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	-	-	-	-
	Sinclair Broadcasting - HY offering (4Q 01) (D016235)	N/A	-	-	-	-	-

FRANCHISE - REVENUE & PIPELINE BY MD & DIR
2002-07-10 (Wed)
EUROS IN 000'S
NA Media.

BANKER	DEAL	PRODUCT	PROB	JUN FRANCHISE VALUE	YTD JUN FRANCHISE VALUE	JUL FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Paul, Gregory R.	AMC Entertainment - acq financing for General Cinema (D013388)	Bonds-Corporate High Yield	N/A	-	462	-	-	-
	Acme Communications - general advisory (D008366)	Divestiture Advisory	25%	-	-	-	1,259	-
	Data Transmission Network - bank/bond financing (3Q 02) (D022612)	Bonds-Corporate High Yield	25%	-	-	-	3,022	-
	Galaxy Latin America - HY bond offering (1Q 01) (D002033)	Bonds-Corporate High Yield	N/A	-	1,509	-	-	-
	LIN Television - IPO (D020127)	Equity-IPD	N/A	-	9,141	-	-	-
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016575)	Senior Bank Debt	N/A	-	1,930	-	-	-
	Young Broadcasting - HY Offering (4Q 01) (D014961)	Bonds-Corporate High Yield	N/A	-	544	-	-	-
Silver, Ellen L.	Data Transmission Network - bank/bond financing (3Q 02) (D022612)	Bonds-Corporate High Yield	25%	-	-	-	3,022	-
	Loews Cineplex Entertainment - exit financing (1Q 02) (D016575)	Senior Bank Debt	N/A	-	1,930	-	-	-
	Young Broadcasting - HY Offering (4Q 01) (D014961)	Bonds-Corporate High Yield	N/A	-	544	-	-	-
	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	Divestiture Advisory	75%	-	-	-	1,007	-
Triffo, Dyan	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	Divestiture Advisory	N/A	-	2,683	-	-	-
	BusinessWire - general advisory (D005665)	Divestiture Advisory	25%	-	-	-	5,439	-
	Comcast - acq Inq for AT&T Broadband (participant bank) (D020813)	Senior Bank Debt	50%	-	-	-	1,813	-
	Digital River - block trade (4Q 01) (D016304)	Equity-Secondary	N/A	-	85	-	-	-
	Liberty Media - Acqn opportunities in Europe (D016262)	Acquisition Advisory	N/A	-	244	-	-	-
	TMP Worldwide - Project University / University 1 (D013407)	Acquisition Advisory	N/A	-	3,408	-	-	-
	Wall Disney - \$450mm - IG Bond (D024828)	Bonds-Corp. Investment Grade	N/A	85	86	-	-	-
Yung, Sun J.	Comcast - acq Inq for AT&T Broadband (participant bank) (D020813)	Senior Bank Debt	50%	-	-	-	1,813	-
	Ilion Office Solutions - convertible offering (2Q 02) (D020657)	Equity-Convertible Bonds	N/A	-	4,732	-	-	-
	Microsoft - General Advisory (2002) (Fore) / Fore (D022289)	Divestiture Advisory	25%	-	-	-	755	-
	SONICblue - debt private placement (2Q 02) (D021165)	Equity-PIPE	N/A	-	160	-	-	-
	Scientific Atlanta - acquisition of Barconet-Project Baseball / Baseball (D013401)	Acquisition Advisory	N/A	3	1,524	-	-	-

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DB 000501

FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 10 JUL 2002
EUROS IN 000'S
EUROPE MEDIA (1)

PRODUCT	Jun Franchise Revenue	YTD(Jun) Franchise Revenue	Prior YTD Franchise Revenue	B/W PRIOR YTD Franchise Revenue	Jul Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Balance Of Cur Year Probability Weighted Pipeline	2002 Full Year Forecast	2002 Full Year Plan	B/W 2002 Full Year Plan	Future Year Pipeline(3)	Future Year Pipeline Probability Weighted(3)
M&A	232	7,396	9,795	(2,399)	25	47,886	1,761	9,183	28,920	(19,737)	-	-
Other Advisory	232	7,396	9,795	(2,399)	25	47,886	1,761	9,183	28,920	(19,737)	-	-
Total Advisory Products	-	-	-	-	-	-	-	-	-	-	-	-
ECM	-	5,261	18,777	(13,516)	-	35,912	23,700	28,962	28,920	42	-	-
Restricted Securities/PPE	-	5,261	18,777	(13,516)	-	35,912	23,700	28,962	28,920	42	-	-
Total Equity	-	-	-	-	-	-	-	-	-	-	-	-
HY Bonds	-	-	-	-	-	-	-	-	8,265	(8,265)	-	-
Bonds IG	-	-	-	-	-	3,000	-	-	8,265	(8,265)	-	-
Leveraged Loans	1,980	2,273	-	2,273	-	-	-	2,273	8,260	(5,987)	-	-
Project Finance Advisory	1,980	2,273	-	2,273	-	3,000	-	2,273	-	-	-	-
Total Debt	-	-	-	-	-	-	-	-	24,790	(22,517)	-	-
NIM(2)	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
Total CF Revenue	2,213	14,930	28,573	(13,642)	25	86,507	26,462	40,417	82,630	(42,213)	-	-

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
- 2) NIM on Hold Portfolio excluded
- 3) Balance of Pipeline includes all future years

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DB 000502

FRANCHISE - REVENUE BY DEAL
AS OF: 10-JUL-2002
EUROS IN 000'S
EUROPE MEDIA

PRODUCT	DEAL	Franchise Revenue Jun	Franchise Revenue YTD(Jun)	Franchise Revenue Jul	Other Coverage Groups
	Bertelsmann - Project Rock / Rock... (D014619)	-	2,010	-	None
	Fininvest - valuations (Focus) / Focus (ex-Slimfast) (D016069)	250	250	-	ITALY
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	-	2,367	-	EUR TECH, Rus.&Turk.
	Impresal/Cofina - pot merger of Impresa w/ Investec (Ice Cube) / Ice cub (D015714)	(18)	58	25	Oth. Eur., PORTUGAL
	Johnston Press - Acqn advisory for RIM / Pacific. (D014213)	-	2,188	-	UK
	ProSieben - merger advisory with Kirch Media (Pjt Concordia) / Concord (D014982)	-	525	-	EUR TECH
Total M&A		232	7,396	25	
Total Advisory Products		232	7,396	25	
	Johnston Press - £680mm debt financing for RIM acquisition / Jupiter.- (D014834)	1,980	1,980	-	EUR SPON
	Yell - US\$40mm financing for acqn of Mcleod Publishing (D020465)	-	292	-	EUR SPON
Total Leveraged Loans		1,980	2,273	-	
Total Debt Products		1,980	2,273	-	
	Johnston Press - rights issue for acqn of RIM (D022844)	-	1,623	-	UK
	Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016091)	-	3,638	-	FRANCE
Total Equity		-	5,261	-	
Total Equity Products		-	5,261	-	
Total Product		2,213	14,930	25	

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DB 000503

FRANCHISE - PIPELINE BY DEAL
AS OF: 10-JUL-2002
EUROS IN 000'S
EUROPE MEDIA

		Franchise Value					Franchise Revenue Total	Probability Weighted Pipeline
PRODUCT	DEAL	PROBABILITY	Jul	Aug	Sep	Oct		
M&A	Bentelmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826))	0	-	-	16,500	-	16,500	-
M&A	Boosey & Hawkes - divestiture advisory/defence & refinancing (D015359)	25	2,000	-	-	-	2,000	500
M&A	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	0	-	-	6,000	-	6,000	-
M&A	JCDecaux - acquisition advisory - Project Daedalus / Daedalus (D022235)	0.25	-	-	-	-	4,500	11
M&A	Lagardere - project Larry/Emma (Eagle) / Eagle- (D005469)	0	-	-	-	10,000	10,000	-
M&A	ProSieben - strategic divestiture advisory (D023812)	25	-	-	-	-	9,000	1,250
M&A	Taylor Nelson Sofres - potential acquisition of Observer AB / Monocle (D002405)	0	-	-	-	3,896	3,896	-
Advisory Products			2,000	-	22,500	13,896	47,896	1,761
Bonds IG	SES Global - Debt financing re GE Americom - Project Gerard / Gerard3 (D015996)	0	2,000	-	22,500	13,896	47,896	1,761
Bonds IG			-	-	-	-	3,000	-
Debt Products			-	-	-	-	3,000	-
Equity	APAX/Hicks Muse - IPO of Yell pic (D020545)	90	-	1,612	-	-	1,612	1,450
Equity	Axel Springer/Kirch - Secondary Offering - Project Annabelle / Annabel (D022480)	75	-	-	17,000	-	17,000	12,750
Equity	BSkyB - GBP 200 million convertible bond (D020296)	75	2,500	-	-	-	2,500	1,875
Equity	SES Global - £700-1bn IPO - Project Gerard2 / Gerard2 (D013535)	75	-	-	-	-	6,000	6,000
Equity	Texas Pacific Group - IPO (Hunter) / Hunter * (D022792)	25	-	-	-	6,500	6,500	1,625
Equity Products			2,500	1,612	17,000	6,500	35,612	23,700
Equity Products			2,500	1,612	17,000	6,500	35,612	23,700
Product			4,500	1,612	39,500	20,396	86,507	25,462

1) Future Months include all pipeline, including future years

FRANCHISE - REVENUE & PIPELINE BY MD & DIR
2002-07-10 (Wed)
EUROS IN 000'S
Europe-Media

BANKER	DEAL	PROB	JUN FRANCHISE VALUE	YTD JUN FRANCHISE VALUE	JUL FRANCHISE VALUE	2002 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Austin, Geoffrey	APAZ/Hicks Muse - IPO of Yell plc (D020545)	90%	-	-	-	1,612	-
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D015840)	N/A	-	2,367	-	-	-
	Johnston Press - Acqn advisory for RIM / Pacific. (D014213)	N/A	-	2,188	-	-	-
	Johnston Press - rights issue for acqn of RIM (D022644)	N/A	-	1,623	-	-	-
	Johnston Press - £600mm debt financing for RIM acquisition / Jupiter - (D014834)	N/A	1,980	1,980	-	-	-
	Lagardere - project Larry/Emma (Eagle) / Eagle - (D008469)	0%	-	-	-	-	-
	Yell - US\$400mm financing for acqn of Moleod Publishing (D020465)	N/A	-	292	-	10,000	-
	APAZ/Hicks Muse - IPO of Yell plc (D020545)	90%	-	-	-	-	-
	Axel Springer/Kirch - Secondary Offering - Project Annabelle / Annabel (D022480)	75%	-	-	-	1,612	-
	BSkyB - GBP 200 million convertible bond (D020296)	75%	-	-	-	17,000	-
Lovegrove, Stephen	Berlekmann - Project Rock / Rock.. (D014619)	N/A	-	2,010	-	2,500	-
	Berlekmann - Project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	0%	-	-	-	16,500	-
	Boosey & Hawkes - Debt Restructuring Advisor re: refinancing (D013891)	100%	-	-	-	351	-
	Boosey & Hawkes - Debt Restructuring Advisor re: refinancing (D013891)	N/A	115	1,991	-	-	-
	Deutsche Telekom - Sale options for 16% stake in SES (D011446)	25%	-	-	-	2,000	-
	Impressa/Cofina - pot merger of Impressa w/ Investec (Ice Cube) / Ice cub (D015714)	0%	-	-	-	6,000	-
	JCDecaux - acquisition advisory - Project Daedalus / Daedalus. (D022235)	N/A	(18)	58	25	-	-
	Lagardere - project Larry/Emma (Eagle) / Eagle - (D008469)	0%	-	-	-	4,500	-
	ProSieben - strategic divestiture advisory (D023912)	0%	-	-	-	10,000	-
	SES Global - Debt financing re GE Americom - Project Gerard / Gerard3 (D015996)	25%	-	-	-	5,000	-
Lovell, Nicholas	SES Global - £700-1bn IPO - Project Gerard2 / Gerard2 (D015535)	75%	-	-	-	3,000	-
	Impressa/Cofina - pot merger of Impressa w/ Investec (Ice Cube) / Ice cub (D015714)	N/A	(18)	58	25	8,000	-
	Publicis Groupe SA - convertible bond Q1 2002(King) / King * (D016081)	N/A	-	3,638	-	-	-
	Bertelsmann - Project Rock / Rock.. (D014619)	N/A	-	2,010	-	-	-
	Bertelsmann - Project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	0%	-	-	-	16,500	-
	Fininvest - valuations (Focus) / Focus (ex-Sirius) (D016069)	N/A	250	230	-	-	-
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	N/A	-	2,367	-	-	-
	ProSieben - merger advisory with Kirch Media (Pji Concordia) / Concord (D014982)	N/A	-	626	-	-	-
	ProSieben - strategic divestiture advisory (D023912)	25%	-	-	-	5,000	-
	SES Global - Debt financing re GE Americom - Project Gerard / Gerard3 (D015996)	0%	-	-	-	3,000	-
MacInnes, Bruce	Taylor Nelson Sofres - potential acquisition of Observer AB / Menocle (D002405)	0%	-	-	-	3,896	-
	Texas Pacific Group - IPO (Hunter) / Hunter * (D022792)	25%	-	-	-	6,500	-
	Bertelsmann - Project Rock / Rock.. (D014619)	N/A	-	2,010	-	-	-
	Bertelsmann - Project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	0%	-	-	-	16,500	-
	Deutsche Telekom - Sale options for 16% stake in SES (D011446)	0%	-	-	-	6,000	-
	Fininvest - valuations (Focus) / Focus (ex-Sirius) (D016069)	N/A	250	230	-	-	-
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	N/A	-	2,367	-	-	-
	ProSieben - merger advisory with Kirch Media (Pji Concordia) / Concord (D014982)	N/A	-	626	-	-	-
	SES Global - Debt financing re GE Americom - Project Gerard / Gerard3 (D015996)	25%	-	-	-	5,000	-
	Taylor Nelson Sofres - potential acquisition of Observer AB / Menocle (D002405)	0%	-	-	-	3,896	-
Thun-Hohenstein, Christian	Texas Pacific Group - IPO (Hunter) / Hunter * (D022792)	25%	-	-	-	6,500	-
	Bertelsmann - Project Rock / Rock.. (D014619)	N/A	-	2,010	-	-	-
	Bertelsmann - Project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	0%	-	-	-	16,500	-
	Deutsche Telekom - Sale options for 16% stake in SES (D011446)	0%	-	-	-	6,000	-
	Fininvest - valuations (Focus) / Focus (ex-Sirius) (D016069)	N/A	250	230	-	-	-
	Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840)	N/A	-	2,367	-	-	-
	ProSieben - merger advisory with Kirch Media (Pji Concordia) / Concord (D014982)	N/A	-	626	-	-	-
	SES Global - Debt financing re GE Americom - Project Gerard / Gerard3 (D015996)	25%	-	-	-	5,000	-
	Taylor Nelson Sofres - potential acquisition of Observer AB / Menocle (D002405)	0%	-	-	-	3,896	-
	Texas Pacific Group - IPO (Hunter) / Hunter * (D022792)	25%	-	-	-	6,500	-

